

18/ Dec. 23

Total No. of Questions : 5]

SEAT No. :

P8839

[Total No. of Pages : 2

[6118]-1007

First Year M.B.A.

107-GE-UL-01 : MANAGEMENT FUNDAMENTALS

(2019 Revised Pattern) (Semester-I)

Time : 2 Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) *Attempt all questions. All questions carries equal makrs.*
- 2) *Draw neat diagram and satate examples wherever necessary.*

Q1) Answer any 5 out of 8.

[5×2=10]

- a) Describe the term management.
- b) List out controlling tools.
- c) Define planning.
- d) Explain the concept of decentralization.
- e) Define smart goals.
- f) Explain work place.
- g) What is ethical approach in decision making
- h) List any 4 skills required for a good manager.

Q2) Answer any 2 out of 3.

[2×5=10]

- a) Explain any 4 types of organization structure.
- b) Discuss the characteristics of good decision making.
- c) State and discuss the concept and purpose of MBO.

P.T.O.

Q3) Answer the following.

[1×10=10]

- a) “Effective control system improves overall quality of on organization” comment on the statement in items of designing on effective control system.

OR

- b) Elucidate the concept of planning as on management. Process! Discuss its role in present day organization.

Q4) Answer the following;

[1×10=10]

- a) Elaborate the mintzberg’s managerial role? What are the three areas does mintzberg use to organize the 10 roles

OR

- b) Discuss the concept of Boundary less organization and virtual organisation structure with examples.

Q5) Attempt the following:

[1×10=10]

- a) Management is regarded as on art by some, a science and inexact science by others. The truth seems, to be some where in between. In the light on the above statement, explain the nature of management.

OR

- b) Compare the methods of span of control in government organisation and private organisation.



15 March 2023

Total No. of Questions : 5]

SEAT No. :

PA-4159

[Total No. of Pages : 2

[5946]-107

F. Y. M.B.A.

**107 : MANAGEMENT FUNDAMENTALS
(2019 Pattern) (Semester - I) (GE - UL : 01)**

Time : 2 Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) All questions are compulsory with internal choices within the Question.
- 2) 5 Questions each carries 10 marks.
- 3) Give suitable examples & diagrams wherever necessary.

Q1) Answer any 5:

[5×2=10]

- a) What are the managerial skills needed for managers?
- b) List out managerial competencies?
- c) Explain the concept of chain of command.
- d) What is a virtual organisation.
- e) What is grid analysis?
- f) Explain process departmentalization.
- g) What is MBO.
- h) Enumerate Benchmarking.

Q2) Answer any 2:

[2×5=10]

- a) The role of a manager is changing in today's world - Discuss the statement.
- b) Analyse various factors affecting structural choice in an organisation.
- c) An effective decision making is a process not an activity - Justify the statement by explaining the process.

Q3) a) Explain Mintzberg's managerial roles with suitable example. [10]

OR

- b) Define and describe any 3 types of traditional organisational designs with example.

Q4) a) Compare centralization and Decentralization concept in organisation structure (State minimum 5 points). Explain at what levels they function in organisation hierarchy. [10]

OR

- b) Explain Adaptive organisation structure and its types.

Q5) a) Choose a suitable type of organisation structure for a government run Handloom and Handicraft Industry. [10]

OR

- b) Construct a departmentation plan for a high end retail mall with single owner to be established at Pune - Solapur Highway.



Total No. of Questions : 5]

SEAT No. :

PA-4585

[Total No. of Pages : 2

[5946]-17

F.Y. M.B.A.

**107 : GE - UL - 01 : MANAGEMENT FUNDAMENTALS
(2019 Pattern) (Semester - I) (Revised)**

Time : 2 Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) Answer all questions.
- 2) Draw neat diagrams and give suitable examples wherever necessary.

Q1) Answer any 5 out of 8 questions:

[5 × 2 = 10]

- a) State any 2 contemporary management approaches.
- b) List the 4 phases of Hawthorne experiment.
- c) Define the term 'Management'.
- d) What is learning organisation.
- e) Explain the concept of span of control.
- f) Define goals and plans.
- g) What is grid analysis.
- h) Define organising.

Q2) Answer any 2 out of 3 questions:

[2 × 5 = 10]

- a) "Elton Mayo is called as father of human relations" why. What are his contribution through Hawthorne study.
- b) "An organisational structure worked for one organisation doesn't suit other organisation" why. Discuss any 3 organisational structure.
- c) Elaborate the characteristics of good decision? Also state its importance in organisation effectiveness.

P.T.O.

Q3) a) "Effective control system improves overall quality of the organisation" - comment this statement. Also explain how to design a effective control system. [10]

b) "Different styles of leadership works better in different situations" - comment on this statement. Also discuss various decision making styles. [10]

Q4) a) What do you understand by boundary less organisation and virtual organisation. How will you differentiate the two. Also discuss suitable examples. [10]

OR

b) Compare between centralization and decentralization concept in organisation structure. Explain at what levels they function in organisation heirarchy. [10]

Q5) a) Examine the role of technology in changing the working structure of organisation. [10]

OR

b) Throw some light on the various managerial roles discussed by mintzberg. Also highlight the three areas that mintzberg uses to organise the 10 roles. [10]



Total No. of Questions : 5]

SEAT No. :

P6864

[Total No. of Pages : 2

[5860]-107

First Year M.B.A. (Programme)

GE - UL - 01 - 107 : MANAGEMENT FUNDAMENTALS

(2019 Pattern) (Semester - I)

Time : 3 Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) All questions are compulsory with internal choice with in question.
- 2) Five questions each carries 10 marks.

Q1) Answer any 5:

[5×2=10]

- a) Explain organization structure.
- b) Discuss various factors Affecting Structure.
- c) List down the Approaches of Management.
- d) What is Case Study approach in planning.
- e) List out the types of Plan.
- f) Discuss the concept of Span of Control.
- g) List out Managerial Skill.
- h) Explain the concept of Learning Organization.

Q2) Answer any 2:

[2×5=10]

- a) Planning and Controlling are very closely related management functions. Justify your answer with example.
- b) Coordination is the Essence of Management. Discuss the statement.
- c) Briefly explain the of Departmentation.

Q3) a) Compare the methods of span of control in government organisation and private organisation. [10]

OR

- b) Draw an organisation chart for any organisation and also explain the need of organisation chart. [10]

Q4) a) Analyse various managerial competencies expected from a manager working in a manufacturing industries. [10]

OR

- b) Elucidate concept of Boundary less organization and virtual organization. [10]

Q5) a) What are the essential characteristics of good decision? How can a manager make effective decisions? [10]

OR

- b) Management is regarded as an art by some a science and inexact science by other the truth seems to be somewhere in between. In the light of this statement explain the nature of management. [10]



23 Dec. 2019

Total No. of Questions : 5]

SEAT No. :

P5519

[Total No. of Pages : 3

[5659]- 5007

F. Y. Master in Business Administration (Semester - I)

107 : MANAGEMENT FUNDAMENTALS

(2019 Pattern)

Time : 2 Hours]

[Max. Marks : 50

Instructions to the candidates :-

- 1) Assume Suitable Data if necessary.
- 2) Black figures to the right indicate full marks.
- 3) All Questions are compulsory.
- 4) All questions have internal options.

Q1) Solve any five :

[10]

a) First step in planning process is to

[2]

- i) Set an objective
- ii) Evaluate alternatives
- iii) Determine strength and weaknesses
- iv) none of above

b) Bottom line of any business plan is

[2]

- i) marketing plan
- ii) financial plan
- iii) personnel plan
- iv) production plan

c) The systems approach _____

[2]

- i) Emphasises the technical requirements of the organization and its needs
- ii) Emphasises the psychological and social aspects
- iii) Encourages the managers to view the organization both as a whole and as a part of larger environment
- iv) All of the above.

P.T.O.

- d) Describe environmental approach of decision making. [2]
- e) The objective of control is : [2]
- i) take corrective actions,
 - ii) make plans,
 - iii) prepare manpower planning,
 - iv) influence and persuasiveness,
- f) The management process functions consist of [2]
- i) Planning, organising, staffing and directing
 - ii) Planning, organising, leading and directing
 - iii) Planning, organising, leading and staffing
 - iv) Planning, organizing, leading and controlling.
- g) Define and explain the term 'Planning'. [2]
- h) Define organisation. [2]

- Q2) Solve any two :** [10]
- a) Identify factors affecting structural choice. [5]
 - b) Classify and explain types of decisions. [5]
 - c) Explain feedforward, concurrent, and feedback controls and provide an example for each. [5]

- Q3) Solve any one :** [10]
- a) Compare and contrast between behavioural theory and contingency theory. [10]
 - b) Demonstrate how control responsibilities differ according to managerial levels? [10]

Q4) Solve any one :

[10]

- a) Prepare a Strategic plan for an organization. **[10]**
- b) Explain the contrast between programmed and nonprogrammed decisions. As a restaurateur, identify and explore the 3 conditions of decision making that you will face. **[10]**

Q5) Solve any one.

[10]

- a) Define 'Controlling'. State the requirements of an effective control system. **[10]**
- b) Explain some criteria that can be used to determine the nature and extent of decentralization in an organization. **[10]**



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